



MARCH 31, 2023

NFP GENERAL AGENCY TIPS & TRICKS

Spring Cleaning For Your Agency

Plant the seeds for a fruitful summer!

Reminder of best practices for new business opportunities written through NFP BNGA:

Quoting:

- Use our [Q2 2023 Rate Request Form](#)
- Submit to our team via nfpbnraterequest@nfp.com
- Rate request submissions received by **mid-month prior to proposed effective date** are ideal from a timing standpoint
- Reminder that carrier **rates change quarterly** - request a fresh re-quote if necessary!
- **2023 product portfolios** are available [via the carrier pages on our website](#)

Sold Groups:

- Timing is essential - all installation paperwork must be submitted to the carrier **prior to effective date**
- **Binder payment** is typically required at point of sale
- Our team is happy to acquire member rosters, invoices, & other documents as requested - **let us know!**
- Reminder that our team is not able to complete eligibility transactions as of 2/2022, **but can escalate issues as necessary or provide resources for self service**

NFP COMPLIANCE UPDATES

Topics included in March's NFP Compliance Corner newsletters:

March 15, 2023

- [Click here to view](#)
- COVID-19-Related Benefits Compliance Resources Available
- IRS Announces Increases to 2024 Employer Shared Responsibility Penalties
- Fourth Circuit Affirms that Courts Cannot Extend Life Insurance Conversion Deadlines
- HHS Issues Two Annual Reports to Congress on HIPAA Privacy and Security Enforcement Activities
- ERISA Advisory Council Reports on Cybersecurity Issues Affecting Health Benefit Plans
- IRS Proposes General Forfeiture Rules for Qualified Plans
- IRS Provides Relief for Reporting 2023 IRA Required Minimum Distributions

March 29, 2023

- [Click here to view](#)
- COVID-19-Related Benefits Compliance Resources Available
- IRS FAQs Address Medical Expenses Related to Nutrition, Wellness and General Health
- Federal IDR Process Guidance Issued for Disputing Parties and Certified Entities
- Eighth Circuit Affirms No Requirement to Exhaust Administrative Remedies Absent Review Language in Plan Document
- Federal Court Rules Employee Waived ERISA Claims Through Severance Agreement
- President Biden Vetoes Resolution to Nullify DOL ESG Rule



MARCH 31, 2023

WHAT'S NEW?



Select a **carrier logo below** to visit our carriers' update pages, where each item listed can be accessed:



Highmark distributes CAA RxDC Reporting Survey:

- Tri-state agency mandate requires reporting of prescription data for 2022 calendar year
- **Highmark's deadline is Friday, April 21, 2023**
- Downline producers with Small Group Highmark business will be contacted by NFP BNGA for next steps

Highmark extends cost-share waiver plans through **May 31, 2023**

- Public Health Emergency ends May 11, 2023

Highmark announces new 2023 New to Highmark Incentive:

- Applies to Small & Large Group in PA
- Effective dates **February 1, 2023 - January 1, 2024**
- [Details available on our website](#)

Highmark releases March 2023 Plan for Health Newsletter:

- [Click here to view](#)
- Focus on Mental Health - crisis lines included with self-care & coping skills
- [March Wellness Poster](#)
- [March Recipe Flyer](#)

Be on the lookout for copies of upcoming **UPMC** CAA RxDC Reporting client surveys. There will be a short window for client completion, and broker intervention will be helpful.

UPMC announces change in refill of prescription eye drops:

- Pennsylvania State Bill No. 1201 (Act 162 of 2022) permits the early refill of prescription eye drops in certain circumstances
- **UPMC** allows for early refills of all medications once members have used 75% of their medication
- **This new bill allows early refills of prescription eye drops once members have used 70% of their medication**
- Change is effective for fully insured groups **July 1, 2023**

Final reminder: **UPMC** is shifting all clients to **paperless billing** effective **April 1, 2023**:

- Groups will need to access Payments & Billing via Employer OnLine
- Groups will be required to appoint an Online Account Administrator & this individual with register for access to EOL
- Please direct any questions to your NFP BNGA team

UHC announces approach to end of Public Health Emergency:

- Federal government confirmed that **May 11, 2023** is the end of the COVID-19 PHE
- Post-PHE standard approach:
 - Supports return to normal plan benefits in a timely and consistent manner
 - Aligns with commonly acceptable coverage for similar services
 - Reduces variability in covid related services and provider and member confusion
 - Supports timely payment for providers
- [Details available on our website](#)

UHC announces upcoming webinar on Cost & Utilization Reporting:

- **Tuesday, May 16 from 2 - 3 PM**
- [Registration is required via this link](#)
- [Flyer available here](#)
- [Details available on our website](#)

UHC announces training sessions for SAMx & SAMx Level Funded tools:

- April, May & June sessions available
- [Links & more information on our website](#)

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Questions regarding your commission statements or changes to your account?

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