

November Broker Blast

UnitedHealthcare New Jersey & Pennsylvania Health Plans





Out-of-area network change for Oxford Liberty members

Effective for new business and upon renewal for existing business, beginning with **September 1, 2022** plan effective dates, Oxford members of a Liberty Network plan will have the **UnitedHealthcare Core Network** for out-of-area coverage.

They will no longer use the UnitedHealthcare Choice Plus Network for national network access.

This change applies to our fully insured, self-funded and level funded Liberty members when seeking care outside of the Oxford tri-state service area.¹ UnitedHealthcare Core Network is a focused network of providers designed to achieve savings, while still offering broad access to care.

What this means for New York and New Jersey Oxford members enrolled in a Liberty Network plan

- The out-of-area network for New York and New Jersey situs businesses with Oxford Liberty
 Network plans will change from the UnitedHealthcare Choice Plus Network to the
 UnitedHealthcare Core Network effective September 1, 2022 for new business and upon renewal
 for existing business.
- In states where the UnitedHealthcare Core Network is not available,² Oxford Liberty network
 members will have access to the full network that mirrors the UnitedHealthcare Choice Plus
 Network
- The UnitedHealthcare Core Network includes **895,806** physicians and health care professionals and **5,001** hospitals.³
- Liberty network access within the Oxford tri-state service area¹ remains unchanged.

What this means for Connecticut Oxford members enrolled in a Liberty Network plan

- The Oxford Liberty Network will now provide national network access for all Connecticut Liberty Network plans effective September 1, 2022 for new business and upon renewal for existing business.
- With the addition of the national UnitedHealthcare Core Network, your Connecticut clients' employees can feel confident about having access to care if traveling outside of the tri-state service area¹
- In states where the UnitedHealthcare Core Network is not available,² Connecticut Oxford Liberty network members will have access to the full network that mirrors the UnitedHealthcare Choice Plus Network.
- Liberty network access within the Oxford tri-state service area1 remains unchanged.

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Out-of-area network change for Oxford Liberty members con't

Provider search

- As always, please encourage members to confirm a provider's participation in the health plan network
 prior to seeking care. They can do this online, on myunc.com, or by calling the phone number on their
 health plan ID card.
- Members should sign in to myuhc.com to search for Oxford Liberty Network providers. Upon renewal, beginning with September 1, 2022 plan effective dates, Core Network providers will appear in the provider search tool when Oxford Liberty members look for out-of-area providers.
- Non-members and affected members whose plan has not yet renewed will also be able to perform a search for Liberty with Core providers prior to **September 1, 2022**.

Communications

- New York, New Jersey, and Connecticut employers with Oxford Liberty Network plans will be notified of this change through their renewal packages.
 - Oxford Liberty Network Change for New York Large Group Employers
 - Oxford Liberty Network Change for New York Small Group Employers
 - Oxford Liberty Network Change for New Jersey Large Group Employers
 - Oxford Liberty Network Change for New Jersey Small Group Employers
 - Oxford Liberty Network Change for Connecticut Employers
- New York and New Jersey Oxford Liberty Network members who have visited a provider in the past 12 months, who is no longer available for out- of-network coverage effective upon their renewal on or after **September 1, 2022**, will receive a letter notifying them of this change.
- All Oxford Liberty Network members will receive new member ID cards indicating UnitedHealthcare Core for out-of-area network access.

Questions?

For more information, contact your Oxford representative. You and your clients may also contact Client Services at **1-888-201-4216** or **oxfordgroupservices@uhc.com** with questions

2023 ACA 6055, 6056 reporting and new guidance available

UnitedHealthcare plans to post 1095-B forms on member portals (e.g., myuhc.com®) for fully insured subscribers prior to the Jan. 31, 2023, filing deadline. Based on recent Internal Revenue Service (IRS) guidance, the ability to post and not mail is now permanent. Resident subscribers in states with the Individual Mandate will have forms mailed unless the member has requested paperless communications.

Forms that are submitted to the IRS or forms for Individual Mandate states (California, Washington, D.C., New Jersey) must be submitted by March 31, 2023. The Rhode Island Tax Revenue Department requires the submission by Jan. 1, 2023.

Key information on UnitedHealthcare and 1095-B forms

- The 1095-B forms are posted for members and are not mailed to employers. The 1095-C form indicates if the employer offered minimum essential coverage (MEC).
- If the member requests a printed version of the 1095-B, the member may call the customer service phone number on the back of their ID card.
- Employers may not request 1095-B forms for their employees or receive a report of employees who receive a form.
- The 1095-B form indicates the employer offer of MEC and the months the employee was covered.
- Forms that UnitedHealthcare sends to IRS (and state tax revenue where needed) include:
 - 1094-B Transmittal of Health Coverage
 - o 1095-B Health Coverage

Key information on employer requirements for 1095-C forms

- Applicable Large Employers (ALE) and self-funded (ASO) groups must submit the 1095-C forms.
 - The 1095-C form indicates if the employer offered MEC, if the plan(s) offered was minimum value and affordable, and any months the employee was covered.
 - Both fully insured and ASO 50+ groups are required to furnish the 1095-C to subscribers by Jan. 31, 2023, and submit it to the IRS by March 31, 2023.
- Forms employers are required to send to the IRS (and to state tax revenue departments when required) include:
 - o 1094-C Transmittal of Employer-Provided Health Insurance Offer and Coverage
 - 1095-C Employer-Provided Health Insurance Offer and Coverage

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2023 ACA 6055, 6056 reporting and new guidance available con't

State reporting requirements

Although individuals are no longer subject to a federal IRS penalty if they do not comply with the federal Individual Mandate coverage requirement under the Affordable Care Act (ACA), a few states implemented their own individual mandate requirement.

- Washington, D.C., California, New Jersey, Rhode Island, and Vermont have initiated their own Individual Mandate requirement for residents.
- These states have both federal and state tax requirements. UnitedHealthcare submits the fully insured 1095-B forms to the state tax revenue department; the ALE and ASO groups must submit the 1095-C to the tax revenue department by the required date.
- For Rhode Island groups, the form must be submitted to the Rhode Island Revenue Department by Jan. 31, 2023, rather than March 31, 2023.

UnitedHealthcare's approach

- For fully insured groups, UnitedHealthcare will send the 1095 form to subscribers and to the IRS.
- Fully insured ALEs are required to send the IRS 1095-C forms.
- For All Savers/Level Funded groups, UnitedHealthcare prepares the 1995-B forms, which the customer then provides to their subscribers and to the IRS.
- For large ASO groups, the customer prepares the 1095-C form, which they furnish to subscribers and to the IRS.
- ASO groups may request a custom eligibility report to include month-by-month coverage that is available for a fee:
 - Sales and Account/Client Management complete the <u>Custom Eligibility Report Request Form.</u>
 - Submit to Eligibility Operations beginning in December 2022 through Jan. 31, 2023, to 6055.aso.eligibility.reporting@uhc.com.
 - o Refer to the customer eligibility report request process for more details.

Reminder: Good faith transitional relief was eliminated

The IRS eliminated the ability to provide good faith transitional relief for furnishing statements to individuals under Sections 6055 and 6056. Such relief covered incorrect or incomplete information, including tax identification numbers (TINs) or dates of birth, reported on information returns or statements, but it did not cover failure to file timely. Accordingly, the IRS discontinued good faith transitional relief with respect to furnishing statements after tax year 2020.

Paperless Material-What's in it for me/us

As you may know, we are committed to our mission of reducing our carbon footprint and to eliminating waste in the healthcare industry.

We can advance these efforts by continuing to stress the importance of using our digital resources with our as soon as possible.

While we all understand the savings associated with digital resources, but let's be sure to also emphasize how our paperless movement can help improve the overall experience.

- What's in it for members? Members who are registered and engaging digitally:
 - Report a 13pt increase in their overall satisfaction with their plan.
 - Are 15x more likely to use digital channels for seeking health info than non-digital channels.
 - Receive valuable alerts and reminders (i.e. proactive savings, PDL or plan changes, clinical engagement, preventive care reminders, etc).
- What's in it for customers/brokers?
 - More member engagement with digital resources leads to higher NPS scores for employees.
 - More engaged members can mean less questions back to the customer and/or broker.

See attached for more information

Health Statement suppression for California, New York National Accounts, Key Accounts fully insured customers

Effective Jan. 1, 2023, Health Statements will be suppressed for members of National Accounts and Key Accounts fully insured California- and New York-sitused customers upon renewal.

A Health Statement is a rolled-up explanation of benefits (EOB) document that shows details regarding services received over a 30- to 90-day period for a subscriber and dependents. The Health Statement is what is sent to most members as a replacement for a paper EOB.

Currently, UnitedHealthcare sends both a Health Statement and an EOB to this population. As part of the company's paperless initiative, the Health Statement will no longer be mailed.

UnitedHealthcare extends Apple Fitness+ subscription

UnitedHealthcare is extending the Apple Fitness+ subscription for fully insured members in all states – with the exception of New York to enroll or continue its current subscription for an additional year as part of its plan benefits – at no additional cost through Dec. 31, 2023.

Apple Watch will no longer be required in November. Favorite this news article to receive updates regarding this timing.

About Apple Fitness+

The Apple Fitness+ subscription brings studio-style workouts and guided meditations to iPhone, iPad and Apple TV. In addition, Apple Fitness+ intelligently incorporates exercise metrics from Apple Watch for a personalized and immersive experience that users can complete wherever and whenever it is convenient for them. The subscription is designed to keep users motivated from start to finish – whether their workout is five or 45 minutes.

Once activated, UnitedHealthcare members gain access to an on-demand library of over 1,200 workouts, including High-Intensity Interval Training (HIIT), Strength, Yoga, Dance, Core, Cycling, Treadmill (for running and walking), Rowing, Mindful Cooldown, Pilates, and Guided Meditation.

Effective Nov. 1, 2021, as part of their plan benefits, fully insured UnitedHealthcare members* in most states were able to enroll with the Apple Fitness+ subscription and receive a year-long subscription at no additional cost.*

*This program is available to UnitedHealthcare plan subscribers 13 years and older with access to myuhc.com[®].

Apple Fitness+ Bundle buy-up available through Dec. 31, 2023

Employers with self-funded (ASO) health plans can purchase an Apple Fitness+ Bundle, which provides a 12-month subscription to Apple Fitness+, a \$25 Apple digital gift card or both.

Applicability

- All existing business
 - Fully insured through Oct. 31, 2023
 - o ASO buy-up through Dec. 31, 2023
- New business
- Fully insured at effective date
- ASO available as a buy-up through Dec. 31, 2023
- Platforms
 - o UNET (ACIS/PRIME), Level Funded, UnitedHealthcare Strategic Platform (USP), Oxford, NICE

Platform and market exclusions

- UMR, UHOne, Student Resources, Sierra, FEHB, IEX and Harvard Pilgrim not on UNET are out of scope for the initial launch.
- Policies/certificates with situs in the state of Kansas may neither advertise nor include this offer in any
 pre-sale promotion of the policy/certificate, nor shall it be promoted as an inducement for member
 enrollment in plans.

More information about the Apple Fitness+ offer is available at www.uhc.com/apple-fitness-plus.



Walmart Health Virtual Care

Beginning Jan. 1, 2023, Walmart Health Virtual Care – previously communicated as MeMD – will be added as a provider group for UnitedHealthcare's 24/7 Virtual Visits network in all 50 states with access available through myuhc.com® and the UnitedHealthcare app®.

More details

Walmart Health Virtual Care is the fifth contracted provider group to be added to UnitedHealthcare's 24/7 Virtual Visits program. MeMD will join the following providers:

- Optum Virtual Care (OVC)
- Teladoc
- Doctor On Demand[®]
- Amwell[®]

OVC will continue to be UnitedHealthcare's promoted provider on myuhc.com. Access to Teladoc, Doctor On Demand, Amwell and WalmartHealth Virtual Care (beginning Jan. 1, 2023) will be available on myuhc.com in the FAQ section on the Virtual Care page.

Note: Customers not using UnitedHealthcare's 24/7 Virtual Visits provider network are not impacted. Additional information will be communicated including updated marketing materials.

COVID-19 PHE extended through Jan. 10, 2023

The U.S. Department of Health and Human Services (HHS) has <u>renewed the public health</u> <u>emergency (PHE)</u> for an additional 90 days through Jan. 10, 2023. HHS has agreed to provide notice of when the PHE ends at least 60 days prior to the end of it.

As a result, UnitedHealthcare continues to cover medically appropriate COVID-19 testing and test-related visits. In addition, federal guidelines allow for the purchase of over-the-counter COVID-19 tests at little or no cost during the national PHE period. Coverage and reimbursement processes vary depending on the customer's specific plan.

Note: COVID-19 vaccines and boosters approved and/or authorized by the Centers for Medicare & Medicaid Services (CMS) continue to be covered at no cost-share.

Vaccine boosters

The <u>U.S. Food and Drug Administration (FDA) has authorized</u> and the CDC has expanded the use of the Pfizer bivalent COVID-19 booster for ages 5 and older, as well as the Moderna COVID-19 booster for ages 6 and older.

When the new boosters were initially authorized in September 2022, the Pfizer booster was only available for those ages 12 and older; the Moderna booster was only available for those ages 18 and older.

With the authorization for bivalent boosters, the previously authorized monovalent mRNA COVID-19 vaccine is no longer authorized for use as a booster.



Employer eServices Training for Brokers and Employers with more than 100 Eligible Employees

Whether you need to make an eligibility change, completeopen enrollment changes in real time, submit an online payment, or want financial and claims data reports to help you make informed decisions about your health care benefits, **UnitedHealthcare's Employer eServices** is there to help you streamline your benefits administration.

Register today for the one-hour Employer eServices online training class.

Date	Time	Registration	
Wednesday, Nov. 2, 2022	2 p.m. to 3 p.m. EST	Register for Nov. 2, 2022	
Monday, Nov. 14, 2022	2 p.m. to 3 p.m. EST	Register for Nov. 14, 2022	
Tuesday, Dec. 6, 2022	2 p.m. to 3 p.m. EST	Register for Dec. 6, 2022	

Note: Participants must register to attend the training session

See attachment for additional information

Employer eServices Customer Reporting (Cost & Utilization Reporting) Training

Cost & Utilization Reporting* provides financial and claim data reporting metrics that can assist you in making informed decisions about health care benefits. This training covers how to create and print reports and how to access available resources.

Register today for the one-hour reporting online training classes.

*Reporting is available to policies with over 100 employees.

Date	Time	Registration	
Tues. Nov. 29, 2022	2 p.m. to 3 p.m. EST	Register for Nov. 29, 2022	

Note: Participants must register to attend the training session. Before registering for a class, verify you have **Select and/or Expanded access**.

To determine this, go to www.EmployereServices.com and then Reporting. If you have **Standard access**, you will only see the automated reports option on the home page. If you have **Select and/or Expanded access**, you will see automated and custom reports on your home page.



Join us for a webinar Understanding Health Savings Accounts (HSAs)

Questions about HSAs? Look no further. Join us to learn about the benefits of HSAs for members enrolled in high deductible medical plans.



Virtual – WebEx Wednesday, November 9

12 p.m. - 1 p.m. ET

Questions? Contact your benefits administrator or UnitedHealthcare Representative.

Learn what more than 1,500 consumers said about their open enrollment preferences

UnitedHealthcare interviewed 1,522 consumers (including 469 UnitedHealthcare members) to ask how they felt about their most recent open enrollment experience and suggestions for improvement*. Here are six key findings:

Cost transparency is key. It's not just about one cost aspect; enrollees want to know about premiums, deductibles, maximum out-of-pocket expenses, prescriptions costs, and about any savings accounts tied to these plans. The more upfront and clear costs are, the more likely enrollees will consider and appreciate provided materials.

Show plan comparisons. Enrollees can be overwhelmed be the amount of information shared with them during open enrollment but want to be able to make the best choice for their situation. Having materials that show clear cost and coverage comparisons can help lessen enrollee stress and make the process easier.

Videos can be helpful educational tools. Many enrollees from competitors are finding value in videos as being an influential source of information.

Ongoing benefit education is appreciated. Nearly 90% of respondents said ongoing education from their insurer would be somewhat to extremely valuable. Education outside the open enrollment period helps members understand and use their plan wisely during the plan year.

Explain health insurance language. Give them definitions and use clear, simple language.

Everyone learns differently. While websites were the most impactful way to receive plan information (84%), videos (72%), brochures (71%) and live presentations (68%) were also impactful.



2023 Plan Updates — What you and your Oxford clients can expect

At UnitedHealthcare, we continually strive to help our clients and members in new and meaningful ways. Our plans for 2023 include many innovations intended to help enhance the member experience and drive affordability in the market.

Making prescription drugs more affordable is one of the ways we're delivering on our commitment to improving health care affordability. Over the summer, UnitedHealthcare announced that we will eliminate out-of-pocket costs in standard fully insured group plans for certain preferred prescription drugs.1 We also believe that everyone should be able to access quality, more affordable care. We're doing this not only by building on our in-person networks, but also by expanding on our virtual care options with the introduction of virtual primary care.

And there's more. The following are highlights of several key initiatives that will take place for our new and returning New York and New Jersey Oxford clients and members, beginning **January 1, 2023**.

New York

We are pleased to let you know that our New York Oxford small group plans will have some of the most competitive rates in the market for 20232, including in the mid-Hudson region. Having an Oxford plan enables your clients to the following benefits in the coming year.

Enhanced benefits

• **UnitedHealthcare vision benefit** is embedded in all New York Oxford small group Freedom plans for new business and upon renewal.

Reduced out-of-pocket costs

- Behavioral Health outpatient services will be covered at the PCP copay amount instead of the specialist copay.
- Our new Oxford Preferred Lab Network provides coverage with a \$0 copay.
- A **\$5 PCP copay for dependent children** has been added to our Oxford Zero Deductible (ZD) medical plans.
- New virtual primary care physician visit feature included with all plans.

Earn rewards

- We are introducing **UnitedHealthcare Rewards3** with all New York small group plans, allowing members to earn up to \$300 per year in addition to Sweat Equity®4, which rewards members up to \$400 annually.
- 1-year Peloton® App membership offer has been extended through June 2023.5

Specialty benefits

- It's easy to get a specialty quote through our **SAMx** tool on **uhceservices.com**. In offering medical, dental and vision with UnitedHealthcare, members will have one site of service, one mobile app and one ID number.
- Ask your Oxford sales representative how you can earn through our **specialty broker bonus** program, which ends December 31, 2022.6



2023 Plan Updates - Con't

New Jersey

We are focused on ways to expand access, provide cost-effective options, and to make it easier for you to do business with us. Following are highlights of enhancements and customer-centric developments taking place for the New Jersey Oxford audience.

New small business plan designs

- Two new, gold level EPO plan designs will be added to the Oxford Metro Network® product portfolio. These non-tiered plans are competitively priced and are available as gated or non-gated.
- Zero deductible (ZD) gold level EPO plan designs will be added to the Oxford Freedom Network and Oxford Liberty Network product portfolios. By removing the deductible, these gated plan designs allow members to know what they can expect to pay out-of-pocket before getting care.

Oxford Metro Network enhancements

- Fully insured, 51+ groups will have the option to include national network access to Oxford Metro Network plan designs. National access will be made available through the UnitedHealthcare Core Network.
- Care Cash® will be automatically included on fully insured Oxford Metro Network non-HSA plan designs. This pre-loaded debit card provides employees \$200 for individuals/\$500 for families to use for eligible medical expenses with network providers. Care Cash will be included on 51+ plan designs beginning Nov. 1, 2022 and on small business plan designs beginning Jan. 1, 2023.7

Level funded

- All Savers® Alternate Funding groups (2-50, 51+) will transition to Oxford Level Funded offering a wide-ranging list of plan and network options, and access to <u>uhceservices.com</u>.
 Plan participants will access <u>myuhc.com</u> for claims and account information, to find network providers, and manage their benefits. Wellness programs, virtual visits, and a mobile app are included.
- **Mineral** will begin to be automatically included for new and renewing Oxford Level Funded groups sized 2-99 beginning with March 1, 2023 effective dates. Mineral can help these small business clients take the guesswork out of human resources and compliance. More details will be released closer to the effective date.
- New Business Implementation Credit for Oxford Level Funded continues through February 1, 2023 for new business and funding conversions with 10 50 subscribers.

2023 Plan Updates - Con't

New Jersey

uhceservices.com enhancements

- Pre-sale access to Oxford Level Funded benefit summaries and SBCs (you no longer have to run a quote to access these documents). This feature will be available soon for Oxford fully insured.
- Keyword search functionality for UnitedHealthcare stand-alone specialty benefit summaries (search by plan code).
- Billing Collections Agreement (BCA) validation process improvement: After the preliminary
 quote has been released, you will be able to access a commissions overview link where you
 can enter appropriate information. By completing this step, the UnitedHealthcare
 compensation team can review payment detail more quickly, helping to ensure brokers and
 groups can review information on uhceservices.com at the same time. Note: A completed
 BCA form is still required at submission.

Reduced out-of-pocket costs

- Our new Oxford Preferred Lab Network provides coverage with a \$0 copay for non-HSA small business plan designs.
- **Virtual primary care** is now available on non-gated Oxford and UnitedHealthcare fully insured and self-funded plan designs for small and large groups.

Earn rewards

- \$300 annually with UnitedHealthcare Rewards3
- Up to \$400 annually with Sweat Equity®4
- 1-year Peloton App membership offer extended through June 20235

Bonus information

 Several bonus programs are available for New Jersey brokers. Contact your Account Executive for details

More information

For additional details about these exciting developments for 2023, please sign in to uhceservices.com and visit the Resources section. There you can find informative product grids and Network Fact Sheets, as well as program collateral to help you with your sales and client support efforts. Please contact your Oxford sales representative or our Client Services team at 1-888-201-4216 or oxfordgroupservices@uhc.com with questions.

See Attached Document



Garner

Beginning with October 1st, effective dates, UnitedHealthcare has developed an exclusive partnership with Garner Health, one the nation's largest HRA administrators.

Garner's mission is to transform the healthcare economy, delivering high quality and affordable care for all. Using innovative analytics and the largest database of medical claims in the country,

Garner helps members identify the best performing doctors at the lowest costs. When employees use Garner to find a top doctor within the UnitedHealthcare Choice Plus national network, their out-of-pocket medical expenses are reimbursed.

That creates big savings for employees and high engagement for employers. For more information, please see https://www.getgarner.com/ or view the Garner explainer video here.

Introducing Surest for 51+ fully insured business in Pennsylvania

Surest™, a UnitedHealthcare company, redesigned how health plans work by removing deductibles, offering clear costs in advance of treatment, providing opportunities to lower health care costs for both employers and employees.

UnitedHealthcare of Pennsylvania is pleased to announce that Surest, which has been available to self-funded customers since 2020, will be available to fully insured groups with 51+ eligible employees in Pennsylvania beginning with Dec. 1, 2022 effective dates.

The Surest experience

Surest provides members:

- Access to the UnitedHealthcare Choice Plus network of 1.5 million physicians¹
- An easy-to-use app and website that lets members shop and compare care options before making an appointment
- Price visibility with clearly defined costs that don't require complicated math to determine the total cost (no deductibles or coinsurance)
- The opportunity to save on health care costs 46% of Surest members have lower out-of-pocket costs compared to traditional plans²

Surest provides employers:

- The opportunity to save up to 15% when compared to a traditional managed care plan³
- Access to a simplified health plan, with 82% of Surest members reporting they have a better understanding of their previous health plan⁴

Learn more about how **Surest is redesigning health plans**.

Contact your UnitedHealthcare representative today to find out how to get a quote for your clients.

Behavioral Health Updates

Sanvello to change its name to Self Care by AbleTo, member campaign details and promotional resources

Effective Jan. 1, 2023, the Sanvello app will become Self Care by AbleTo, creating a more integrated, guided member experience. This change enables a simplified digital self-help experience that will connect the member, not only to the AbleTo family of products, but to those in the broader Behavioral Health portfolio. Self Care is an evidence-based resilience program for those looking to manage day-to-day stress or those who need but are not yet ready to seek treatment or are looking for an adjunct to treatment. Self Care delivers personalized, on-demand support that can be accessed anytime, anywhere to help members build resilience with new skills and daily habits. All available through myuhc.com

Fall member campaign launches, paid media and what's happening in public relations

EAP (Core) member email campaign – *Applicable to Key Accounts and Small Business only* Targeting Oct. 19, the EAP (Core) member campaign will focus on generating awareness of EAP (Core) and the availability of in-the-moment care, as well as members receiving the support they need 24 hours a day, seven days a week

December Holiday Stress member email campaign

The Holiday Stress member email campaign outreach is scheduled to launch in early December. The campaign is intended to help educate members about holiday stress and raise awareness of helpful tools, including access to the award-winning Sanvello app.

Social media advertising campaign

Targeting Oct. 21, the social media campaign will run for approximately eight weeks. The purpose of the campaign is to help drive member engagement in Behavioral Health Solutions and EAP (Core). The ads will focus on:

General Behavioral Health:

- 1. Feeling stressed? UnitedHealthcare can help find a way to get back on track.
- 2. Finding ways to cope and talking about feelings can be a relief.
- 3. Health starts here however members feel. UnitedHealthcare can help with personalized support.
- EAP (Core):
- 1. UnitedHealthcare is here to help when life gets heavy.
- 2. EAP is here to help. Call 24/7 for support and referrals to care.

Samples General Behavioral Health





EAP

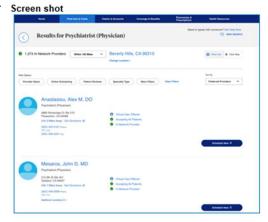


Introducing October Digital Experience enhancements

Behavioral health scheduling

Targeting Oct. 27, members will be able to schedule an appointment online within the Find Care > Behavioral Health Providers section on myuhc.com.® Authenticated members with behavioral health benefits are presented with a "Schedule Now" option from search results and a provider detail page to initiate a booking of the appointment through the DocASAP provider platform. Guest members are

offered a sign-in options to schedule an appointment.



Impact: Employer & Individual members; All authenticated and guest members on desktop only

Spending overview page redesign

Targeting Oct. 20, the spending overview page will be redesigned to provide members with a comprehensive overview of expenses so they can better understand the value of their insurance plan. The page will show a summary of their medical expenses and the ability to view spending trends by new medical categories. A graph has been added so members can easily identify their expense trends. In addition, the spending overview page will be redesigned later this year to make it easier to view dental and Rx claims on the page.

Plan changes showing provider list

Released Sept. 22, the plan changes page has been expanded to show all providers a member has visited throughout their care journey. When a member has a provider with a status change, they are given the additional context of the other providers they have visited to understand who they may need

to replace in their provider team.



Impact: All Employer & Individual and UNET. Excluded populations: UnitedHealthcare Strategic Platform®, Global, UnitedHealthcare West, Empire



Care Cash

Care Cash® is a prefunded debit card program that supports first-dollar coverage and is available to use for specific health care expenses. Members can use the card for the following UnitedHealth Group network providers:

- UnitedHealth Premium[®] Care physicians
- 24/7 Virtual Visit providers (now including Optum Virtual Care providers)
- Urgent care facilities
- Primary care physicians
- Outpatient behavioral health care providers

About the Care Cash card

The Care Cash card offers the following:

- Awards employees \$200 (single) or \$500 (family) for the year
- · Is designed to help pay for out-of-pocket costs for eligible health care expenses
- · Is reloadable each year for eligible employees

In addition, any remaining card balances are accessible in future years for eligible employees. Unused rewards accumulate toward a \$2,000 maximum, but do not expire unless a member's Care Cash medical plan eligibility expires.

Care Cash is available on Oxford new and renewing medical business:

- Oxford fully insured (51+) in Connecticut & New Jersey
- New Jersey available for Oxford Metro; expanded for 51+ (Case effective dates Nov. 1, 2022)

See attachment for additional information



2022-2023 Regulatory and Key Initiatives Summary Grid

An external summary of the key regulatory and initiatives for 2022 and 2023 are captured in the Regulatory and Key Initiatives Summary Grid.

The <u>Regulatory and Key Initiatives Summary Grid</u> provides a summary in a simple grid format as a reminder to brokers, consultants and customers on what is underway and coming the upcoming year. There is a short summary, effective date, customer action and UnitedHealthcare action associated with each topic.

Regulatory and Key Initiatives Summary Grid topics

Topics covered in the 2022-2023 Regulatory and Key Initiatives Summary Grid include:

- Public Health Emergency programs
 - o COVID-19
 - Monkeypox
- Affordable Care Act (ACA)
 - Out-of-pocket and health savings account dollar maximums
 - Health Savings Accounts and limits
 - Nondiscrimination 1557 gender and accessibility
 - Pharmacy
 - Travel and lodging
- Consolidated Appropriations Act
 - Mental health parity NQTL reporting
 - No Surprise Billing and Independent Dispute Resolution
 - Pharmacy benefits and cost reporting
 - Continuity of care
- Transparency in Coverage
 - Machine Readable Files
 - Consumer Price Transparency Tool
- New benefits
 - Zero cost-share drugs
 - Gender affirming care expansion
 - Over-the-counter purchase of hearing aids without exam or prescription



Introducing SBC and benefit summary tool on uhceservices.com for UnitedHealthcare Level Funded, Oxford Level Funded, All Savers Alternate Funding business

Effective August 1, 2022, the Digital Benefit Summary (DBS) tool – an enterprise-wide solution for generating Summary of Benefits and Coverage (SBCs) and benefit summaries (formerly known as "Plan Highlights") – is available to generate All Savers Alternative Funding®, UnitedHealthcare Level Funding, and Oxford Level Funding presale and renewal documents for Key Accounts and Small Business customers.

These documents are a vital part of the sales process and insuring UnitedHealthcare is meeting the needs of current and prospective customers. Implementing this tool aligns with business priorities and allows Key Accounts and Small Business Sales and Account Management to generate accurate presale SBCs and a more robust benefit summary.

Tool location

The uhceservices.com website has a new page for authenticated users to access the tool under the Resources tab called "Benefit Summaries & SBCs." Users will complete filters on the left side of the screen to retrieve a UnitedHealthcare Level Funded, Oxford Level Funded, or All Savers Alternate Funding SBC or benefit summary.

The myallsavers.com® **website** update will provide users a single sign-on to uhceservices.com from the location where they previously would have generated an SBC or benefit summary.

Important details

The tool does not have the ability to display plans offered in a specific state. Every plan offered for All Savers Alternate Funding, UnitedHealthcare Level Funded and Oxford Level Funded will display in every state.

New Business Implementation Credit for Groups with 10-50 Eligible

For a limited time, new UnitedHealthcare Level Funded groups in AR, DE, MA, MD, ME, PA, RI, SC and TN, with October 1, 2022, through February 1, 2023, effective dates will receive a **New Business Implementation Credit.**

How it works

New and migration groups will earn an Implementation Credit based on number of enrolled employees. The New Business Implementation Credit is a one-time credit applied to the third billing statement

See attached flier for detailed information



SIC Code requirement in SAMx when shopping for and enrolling Oxford small groups

When using SAMx, the online tool for quoting and enrolling Oxford small group business, please be aware that the Standard Industrial Classification (SIC) Code is now a required field, effective immediately, when entering a New York-situs client's information. You will see a red asterisk next to the SIC Code field and a corresponding footnote about the requirement. Beginning next month, the requirement also will be in place when entering New Jersey-situs and Connecticut-situs Oxford small group client information in SAMx. This update is meant to support the combined experience when processing a client's medical and specialty products coverages.

What this means for producers

When preparing an Oxford small group quote or a renewal in SAMx for a New York (1-100), New Jersey (2–50) or Connecticut (1–50) customer, you will need to indicate a SIC Code in the designated field within the **Employer Information > General Information** and **Products to Quote** sections in order to proceed. If you know the Code, enter it in the field and then click on it in the list that will appear to confirm selection. If you don't know the Code for a group, start typing the group's industry name in the SIC Code field (e.g., construction, manufacturing, retail trade) and click the corresponding code from the list that will appear.

Additional information: Contact your Oxford sales representatives or contact our Client Services team at **1-888-201-4216** or oxfordgroupservices@uhc.com with questions.

Broker Appointment Required for Oxford Level Funded Quotes

As of 8/1/2022, we will no longer release preliminary underwritten rates for Oxford Level Funded quotes to brokers who are not yet appointed with Oxford Level Funded.

Please work to get your paperwork processed and your appointment approved, to avoid delays in obtaining quotes and selling Level Funded!

Contracting paperwork is attached.

New sales bonus

For New Jersey new fully insured, Oxford level-funded or Oxford self-funded medical cases with at least 25 enrolled employees

UnitedHealthcare and Oxford are offering a bonus to agents who sell new fully insured, Oxford level-funded or Oxfordself-funded medical plans with effective dates from March 1, 2022, through December 31, 2022, that have at least 25 enrolled employees and are **located in New Jersey**. Eligible agents will receive a bonus of \$75 for each enrolled employee in eligible fully insured, Oxford level-funded or Oxford self-funded medical groups sold during the bonus period. A maximum of 1,000 enrolled employees will be included in the bonus calculation for any case, or group of affiliated cases.

All eligible Oxford self-funded medical plans must also include UnitedHealthcare or OptumRx Carve-In Prescription Drug and

Specific Stop-loss Coverage to be eligible for this bonus.

Prescription drug and specific stop-loss coverage: Coverage for prescription drugs on the eligible medical case must be provided by UnitedHealthcare Pharmacy or an UMR OptumRx Contract (also referred to as "OptumRx Carve-in"), and specific stop-loss coverage must be provided by UnitedHealthcare or a UnitedHealthcare subsidiary, in order to be eligible for the bonus.

Eligible cases are UnitedHealthcare and Oxford fully insured, Oxford level-funded or Oxford self-funded medical groups in New Jersey that have:

- 1. 51 to 5,000 eligible employees;
- 2. At least 25 employees enrolled in UnitedHealthcare and Oxford medical coverage; and
- 3. Effective dates from March 1, 2022, through December 31, 2022

Bonus example: An eligible agent sells 2 eligible UnitedHealthcare fully insured medical cases having a total of 250 enrolled employees, 1 eligible Oxford level-funded medical group with 400 enrolled employees, and 1 eligible Oxford self-funded medical group with 150 enrolled employees with effective dates during the bonus period. That makes the agent eligible for a bonus of \$75 for each enrolled employee in the 4 eligible medical groups. That results in a total bonus of or \$60,000 for the 4 eligible groups.

See attached flier for more details

Contact your UnitedHealthcare representative if you have any questions.



New sales bonus

For Delaware, New Jersey & Pennsylvania new fully insured, level-funded or self-funded medical plans with at least 51 eligible and enrolled employees

UnitedHealthcare and Oxford are offering a bonus to agents who sell new fully insured, level-funded or self-funded medical plans with effective dates from July 1, 2022, through January 1, 2023, that have at least 51 enrolled employees and are **located in New Jersey, Pennsylvania or Delaware**.

Special Per Case Bonus: Agent is eligible to receive a one-time Special Per Case Bonus if UnitedHealthcare holds a direct capabilities meeting with the eligible medical case prior to the Request for Proposal being released, and the eligible case sells with an original effective date during the bonus period with a UnitedHealthcare or Oxford fully insured, level-funded or self-funded medical plan. If earned, the Special Per Case Bonus is determined by the number of enrolled medical employees and the type of medical plan sold as indicated in the following table:

Number of enrolled medical employees in eligible enrolling unit	Special Per Case Bonus for eligible fully insured or level- funded cases	Special Per Case Bonus for eligible self-funded cases with pharmacy carved in or specific stop-loss	Special Per Case Bonus for eligible self-funded cases — no pharmacy carve-in and no specific stop- loss
51 to 150 enrolled employees	\$3,000	\$3,000	\$1,500
151 to 299 enrolled employees	\$10,000	\$10,000	\$5,000
300 or more enrolled employees	\$15,000	\$15,000	\$ 7 , 500

The rows in the table are not cumulative, and the Special Per Case Bonus payable will be only the highest bonus indicated in the row of Table 1 for the number of enrolled medical employees in an eligible group for fully insured, level-funded or self-funded medical coverage as of the group's effective date.

Eligible cases are UnitedHealthcare and Oxford fully insured, level-funded or self-funded medical groups located in New Jersey, Pennsylvania or Delaware that have:

- 1. 51 to 5,000 eligible employees;
- 2. At least 51 employees enrolled in UnitedHealthcare and Oxford medical coverage; and,
- 3. Have effective dates from July 1, 2022, through January 1, 2023

Bonus example: An eligible agent sells 1 eligible UnitedHealthcare fully insured medical case with 250 enrolled employees, 1 level-funded medical case with 400 enrolled employees and 1 self-funded medical case with no pharmacy carve-in and no

specific stop-loss with 1,200 enrolled employees with effective dates during the bonus period. That makes the agent eligible for a total bonus of \$32,500 for the 3 eligible groups.

See attached flier for more details

Contact your UnitedHealthcare representative if you have any questions.



New sales bonus

For Pennsylvania new or converted UnitedHealthcare level-funded medical cases with up to 50 eligible employees

UnitedHealthcare is offering a bonus to agents who sell new UnitedHealthcare level-funded medical plans or who convert existing UnitedHealthcare fully insured medical plans to UnitedHealthcare level-funded medical plans in Central or Eastern Pennsylvania with up to 50 eligible employees, with effective dates from July 1, 2022, through January 1, 2023.

Eligible cases are new UnitedHealthcare level-funded medical groups or existing UnitedHealthcare fully insured medical groups (who convert to UnitedHealthcare level-funding) with up to 50 eligible employees that are located in Central or Eastern

Pennsylvania (please see Program Detail 1 for exact geography) with effective dates from July 1, 2022, through January 1, 2023.

New sales bonus: Agents will receive a bonus of \$100 for each enrolled employee in new eligible medical groups sold during the bonus period.

Conversion bonus: Agents will receive a bonus of \$500 for each existing eligible medical group that converts during the bonus period.

Bonus example: An eligible agent sells 3 *new* eligible medical groups having a total of 60 enrolled employees with effective dates during the bonus period. The same agent converts 2 *existing* eligible medical groups with effective dates during the bonus period. That makes the agent eligible for a bonus of \$100 for each enrolled employee in the 3 *new* groups, and \$500 for each of the 2 *existing* groups, and therefore they earn a bonus of \$100 times 60, plus \$1,000, for a total bonus of \$7,000.

See attached flier for more details

New sales bonus

For Pennsylvania level-funded medical cases with up to 50 eligible employees

UnitedHealthcare is offering a bonus to agents who sell new UnitedHealthcare level-funded medical plans in Western Pennsylvania with up to 50 eligible employees, with effective dates from July 1, 2022, through January 1, 2023. Eligible agents will receive a bonus of \$100 for each enrolled employee in eligible medical groups sold during the bonus period.

Eligible cases are new UnitedHealthcare level-funded medical groups with up to 50 eligible employees that are located in Western Pennsylvania (please see Program Detail 1 for exact geography) with effective dates from July 1, 2022, through January 1, 2023.

Additional special bonus: Eligible agents will receive an additional \$500 bonus for each eligible case that includes the UnitedHealthcare NavigateNow product at the time the medical coverage is written. At least 1 enrolled employee must be enrolled in NavigateNow for the additional special bonus to be payable.

Bonus example: An eligible agent sells 5 eligible medical groups having a total of 60 enrolled employees with effective dates during the bonus period, 2 of which include NavigateNow. That makes the agent eligible for a bonus of \$100 for each enrolled employee, and the additional special bonus of \$500 on 2 of the sold groups, and therefore they earn a bonus of \$100 times 60, plus \$1,000, for a total bonus of \$7,000.

See attached flier for more details

Contact your UnitedHealthcare representative if you have any questions.



United Healthcare - UHCGlasses.com

Easy online ordering eyewear options

Whether they wear glasses, contacts or both, UnitedHealthcare Vision offers members 2 quick and easy ways to order what they need and get the most out of their vision benefits.

At <u>uhcglasses.com</u> and <u>uhccontacts.com</u>, members have access to a wide selection of their favorite brands of eyeglasses, sunglasses and contacts lenses — all at competitive prices.

Get glasses



uhcglasses.com features:

- 7,000+ styles from popular brands
- Thousands of frames to fit every budget with free shipping and easy returns
- Free anti-reflective, smudge- and scratch-resistant and UV-protective lens treatments when you use your UnitedHealthcare Vision benefits
- Virtual Try-On

Get contacts



uhccontacts.com features:

- All major contacts brands, including Acuvue[®], Bausch & Lomb and Biofinity[®]
- 10% off any order
- Free shipping on orders of \$99 or more

By making the experience easier, <u>uhcglasses.com</u> and <u>uhccontacts.com</u> helps members take control of their vision health

Consumer MaxMultiplier

Awards benefit dollars for getting regular checkups and helping keep costs low.



Highlights

- Carry over a portion of unused benefits for future dental services.*
- · Rewards never expire.
- Claims for coverage period cannot exceed threshold amount.
- · PPO members get a bonus for in-network-only claims.
- At least one dental claim must be made during coverage period.
- Consumer MaxMultiplier is administered at the member level.

*Members will not actually earn cash that they can access or withdraw. UnitedHealthcare adds the award dollars to the member's annual maximum for the following plan year and applies them to qualifying claims. Dollar amounts will vary based on the specific plan.

Select Managed Care

Our managed care product suite is innovative and convenient

Unique Managed Care delivery model.

- No dentist assignments
- Members can switch offices at any time.
- Referrals required for specialty care
- No waiting periods.
- No maximums.

A network free of the typical pain points associated with traditional DHMO options

Open access:
freedom
to choose
anyone in our
network

Comprehensive benefits.

- Savings on implants with specific fee, abutments, prosthesis removal and crowns.
- More than 450 procedures covered at a copayment level.
- · Prenatal benefits.
- Oral cancer screening.
- Cosmetic benefits at specific copayments / discounts.
- Pediatric dentistry up to age 16.
- Discount on procedures not listed on the Schedule of Benefits.
- SmileDirectClub is included in the SMC network

For more information Contact your UnitedHealthcare representative



Benefit Assist

Designed for faster, easier benefit payouts Available on UNET, UMR & Oxford platforms for groups with 250+ eligible.

With Benefit Assist, employees enrolled in a health plan and a supplemental health plan (Accident, Critical Illness or Hospital Indemnity) from UnitedHealthcare have an advocate on their side.

A Benefit Assistant can help ensure your employees receive a benefit payout when they need it most. Submitting claims early and accurately may speed up the benefit payout process by weeks. A Benefit Assistant can help with this by:

- Reviewing eligible medical claims
- Notifying employees if any claims qualify for a benefit payout from their supplemental plan
- Connecting employees to a claim specialist who helps them submit a supplemental plan claim



Learn more

Contact your UnitedHealthcare representative

Customers can save even more when they bundle their plans.1

Help customers get a 5% second year rate cap when they add a dental plan by December 15, 2022.

5% Second Year Rate Cap

The guidelines:

• Effective dates are January 1, 2021 – December 15, 2022.



- Group size 2 100 eligible lives.
- Offer not available to groups situs in RI, WI, WA, FL (2-50), ACEC groups.

Earn big smiles

with guaranteed dental rates.



Save a bundle on specialty benefits

Bundled Pricing | Groups 2-50 (2-100 in CA and CO)

You want benefits that help protect the health and well-being of employees at the lowest possible cost while keeping benefit administration, billing and customer service simple. Now UnitedHealthcare is helping make it easier and more affordable to add specialty coverage for employees with bundled pricing.

Earn administrative credits by adding 2 or more new lines of specialty coverage, including:

- Dental
- Vision
- Supplemental Life (when coupled with Basic Life)
- · Basic Life
- · Short-Term Disability
- · Long-Term Disability

More reasons to bundle

Bundling specialty benefits together under a single provider helps simplify your health care experience:

- · One point of contact
- · Consolidated billing
- Simplified administration

Already carry UnitedHealthcare medical?

You may qualify for both Packaged Savings® and specialty-only savings

\$3,000 credit

Here's how it works

Administrative credits* are awarded based on the annualized premium from eligible specialty benefits lines of coverage.

Premium	Credit
\$7,500-\$9,999	\$500
\$10,000-\$19,999	\$750
\$20,000-\$29,999	\$1,000
\$30,000-\$49,999	\$1,500
\$50,000+	\$3,000

Program terms and conditions

- 1. Program effective dates: May 1, 2022, through December 31, 2022.
- 2. UnitedHealthcare retains sole and complete discretion to revise or terminate the savings program at any time.
- 3. Business underwritten or administered by Oxford Health Plans and Sierra Health Services Inc. are currently excluded from the savings program. ACEC and Oxford Benefit Management are currently excluded from this savings program.
- 4. Not available in New York, Rhode Island, Vermont and Washington.
- 5. UnitedHealthcare Preventive Plans are not eligible for the savings program administrative credits.
- 6. Specialty benefit plans and the savings program may not be available in all states or for all group sizes.



Contact your broker or UnitedHealthcare sales representative for program availability.

The more you bundle, the more you save

With Packaged Savings®, when fully insured customers bundle their medical, dental, vision, life and/or short-term disability plans with UnitedHealthcare, they may save money in administrative credits. Credits are earned based on the number of enrolled medical employees and the number of eligible specialty plans offered.

Purchase a fully insured medical plan below	And receive the following credits per enrolled medical employee per month
Dental	\$3
Vision	\$2
Life ¹	\$1
Short-term disability ²	\$1
Life¹ and short-term disability²	\$2
Dental and vision	\$5
Dental and life ¹	\$4
Vision and life ¹	\$3
Dental, vision and life ¹	\$6
Dental, vision, life¹ and short-term disability²	\$7

¹ Requires a minimum of \$25,000 benefit.

See the back for complete program terms and conditions.

More reasons to bundle

When our medical and specialty plans are purchased together, you get a simpler, service-focused experience with:

- ✓ One dedicated account team
- One streamlined administration process and self-service website
- ✓ One integrated and simpler claims process

Program terms and conditions

- The Packaged Savings program is available to customers with 2-99 total eligible employees. New fully insured medical customers purchasing fully insured specialty products or existing medical customers adding new fully insured specialty products may qualify.
- The applied savings are available for as long as eligible medical and specialty benefits remain in-force and meet eligibility requirements. Credits will be withdrawn when any medical or specialty coverages terminate. Program is subject to change at any time.
- Per-employee per-month (PEPM) savings is given as a monthly credit based on the number of enrolled UnitedHealthcare medical subscribers.
- Employer-paid plans require an employer contribution level of 50% or greater of the employee premium. Voluntary plans and plans where employees contribute 51% or greater do not qualify for the program.
- Employee enrollment in qualifying dental and vision plans must be 75% or greater of total eligible medical employees for Packaged Savings to be activated.
- 6. Fully insured vision and dental plans qualify subject to the terms above.
- 7. Short-term disability plans must be fully insured.
- 8. Life insurance plans qualifying for Packaged Savings must have a minimum life benefit of \$25,000. Life insurance plans qualifying for Packaged Savings must completely replace existing life plans or be added to customers with no prior coverage; adding an additional life policy to an existing life benefit does not qualify for Packaged Savings.
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- Customers who have existing basic and supplemental life plans with another carrier must place both the basic and supplemental life insurance plans with UnitedHealthcare to qualify for Packaged Savings.
- 10. Any combination of life products counts as one product for the purpose of the program. Any combination of disability products counts as one product for the purpose of the program. Long-term disability does not qualify alone; it must be packaged with life or short-term disability.
- Customers who add UnitedHealthcare medical products to existing dental, vision, life and/or disability lines of coverage qualify for Packaged Savings (a.k.a. Reverse Packaged Savings).
- UnitedHealthcare retains sole and complete discretion to revise or terminate the Packaged Savings program at any time.
- 13. Business underwritten or administered by Oxford Health Plans in New York and Sierra Health Services, Inc. are currently excluded from the Packaged Savings program. Oxford Benefit Management (OBM) bundled specialty plans are not eligible for Packaged Savings credits.
- UnitedHealthcare Preventive Plans are not eligible for Packaged Savings administrative credits.
- Specialty benefit plans and the Packaged Savings program may not be available in all states or for all group sizes. Contact your broker or UnitedHealthcare sales representative for program availability.



² Short-term disability must be fully insured.

See more health plan savings with uBundle for groups of 51 plus lives



As a fully insured customer you can save up to 4 percent on medical premiums when bundling your UnitedHealthcare medical plan with UnitedHealthcare dental, vision, life, disability and supplemental health plans. Bundling also helps simplify the administrative experience and provides your employees with a more competitive benefits package.

Dental	Vision	Life Basic life plus supplemental life.	Disability Short-term plus long-term disability.	Supplemental Accident, critical illness and/or hospital indemnity.	4 %
2%* savings	.5% savings	.5% savings	.255% savings	5% savings	savings on health plan premiums

^{*}For new business effective Jan. 1, 2019 or later. Ask for details.

Add to that simpler administration and dedicated support — plus **Bridge2Health**® integration, which gathers actionable data to close gaps in care, reduce costs and improve productivity.



uBundle Medical Cost Savings

uBundle medical cost savings will apply to <u>new</u> qualifying ancillary lines of coverage if the group is in the 51-3000 segment based on state counting methodology (in-force specialty lines of coverage are not eligible for uBundle medical cost savings). For group sizes 51-100 this began on 9/1/2020 and for key accounts on 12/1/2020.

